## CST Development Update

### FY 2016 GOAL YEAR END RESULTS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY16 Goal</td>
<td>$1,031,400</td>
</tr>
<tr>
<td>FY16 Result</td>
<td>$1,186,470</td>
</tr>
<tr>
<td>115% of Goal</td>
<td></td>
</tr>
<tr>
<td>Cash Received Fiscal Year End</td>
<td>$1,355,014</td>
</tr>
</tbody>
</table>

### FY 2017 YEAR TO DATE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2017 GOAL</td>
<td>$3,032,502</td>
</tr>
<tr>
<td>FY 2017 YEAR TO DATE</td>
<td>$1,267,333</td>
</tr>
<tr>
<td>Unique Gifts</td>
<td>862</td>
</tr>
</tbody>
</table>

### 2016 FY RESULTS

- CST Alumni Participation % 7.51%
- Number of Alumni Donors 1,016 (65 more or 6.39% increase over 2015)

### ANNUAL FUND GIVING PROJECTIONS FY 2017

- CST Alumni Participation % 7.65%
- Progress to date Alumni Participation % 5.41%
- Number of Alumni Donors 1,087 (71 more or 7.00% increase over 2016)
- Progress to date Number of Alumni Donors: 769

Blue = projections/goals
CST Fundraising Totals

*FY 2017 Goal = $1.455 M (CST), $1.015 M (CFR/ Regional), $562 K (Annual Fund)
Fundraising Monthly Activity

Fiscal Year
- 2017
- 2016
- 2015
CST Donors

*334 donors needed to reach 2017 goal over next 102 days
2016/2017 List of Possible CST Funding Needs in Priority Order

This list in in order of highest priority:
1. Endowed Named Term Faculty Positions (2 @ $500k each)
2. Endowed Summer Research Scholars (3 @ 100k each)
3. Endowed Distinguished Faculty Research Funds (2 @ $100k each)
4. Endowed Graduate Fellowship “Top Up” Funds (2 @ $100k each)
5. Endowed Undergraduate Research Program Funds (3 @ $50k each)
6. Endowed Student Scholarship Funds (Various/Minimum $50k)
7. Faculty Award Funds (1 @ $100k)
8. Facilities and Equipment Funds
9. Unrestricted and Departmental Restricted Funds

CST Donor Designation Preference
By a 5:1 margin, CST alumni supports student scholarships over all other college priorities or needs, including unrestricted (annual fund), Research/Programs, Faculty Chairs/support, and New buildings/facilities
CST Faculty/Staff Campaign

FY 2016 Results

# of Contributions: 125
% Participation: 33%
Total $ Raised: $65,000

FY 2017 Results

# of Contributions: 125
% Participation: 31%
Total $ Raised: $73,384

CST Faculty/Staff Areas of Support
Faculty/staff donors designated gifts to 24 separate funds

Top 5 Faculty/Staff Designations

<table>
<thead>
<tr>
<th>Name of Fund</th>
<th>#</th>
<th>Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>College of Science and Technology Annual Fund</td>
<td>21</td>
<td>$1,931</td>
</tr>
<tr>
<td>CST Dean’s Endowed Term Professorships Fund</td>
<td>17</td>
<td>$10,550</td>
</tr>
<tr>
<td>CST Undergraduate Research Fund</td>
<td>7</td>
<td>$950</td>
</tr>
<tr>
<td>CST Grace Hopper Conference Fund</td>
<td>16</td>
<td>$1,320</td>
</tr>
<tr>
<td>CST Ralph Jenkins Award Fund</td>
<td>23</td>
<td>$4,824</td>
</tr>
</tbody>
</table>
Questions?